Turn Exit Delays into Value Creation Opportunities.

Is the portfolio company ready for exit — or does it first need an accelerated Value Creation Plan?

ValueFabric works with M&A & Transaction Partners to help Private Equity sponsors identify EBITDA, cash and working-capital improvement opportunities, assess exit readiness and prioritise the actions required to strengthen enterprise value.

ONE PORTFOLIO COMPANY. TWO VALUE CREATION PATHWAYS.

PATHWAY 01 — EXIT PREPARATION

Capital Event Readiness Diagnostic

$2,769 ONE-TIME DIAGNOSTIC

Identify financial, performance and evidence gaps before external scrutiny begins.

KEY FOCUS AREAS

- EBITDA quality and margin durability
- Cash conversion and working capital
- Forecast confidence
- Buyer, lender and investor readiness

OUTCOME

Prioritised exit-readiness findings and management next actions.

PATHWAY 02 — ACCELERATED VALUE CREATION

Portfolio Value Creation Diagnostic

$1,499 COMPLETE ONE-TIME ASSESSMENT

Identify potential value creation opportunities and establish management priorities before returning to market.

KEY FOCUS AREAS

- Financial and business health assessment
- Financial benchmarks and improvement opportunities
- KPI-linked EBITDA and cash improvement hypotheses
- Enterprise-value drivers and initial exit-readiness priorities

OUTCOME

PDF Report + Excel Model + 2 Expert Hours + Recommended Initial 100-Day Value Creation Roadmap.

THE VALUEFABRIC KPI-TO-VALUE APPROACH

BUSINESS IMPROVEMENTS → VALUE CREATION KPIs → FINANCIAL IMPACT HYPOTHESES → ENTERPRISE VALUE DRIVERS

COMMERCIAL PARTNER VALUE

Create New Opportunities Across the Ownership Period.

For M&A Advisors, QoE & Financial Diligence Firms and Transaction Partners:

ENGAGE EARLIER

Identify portfolio companies requiring exit preparation or value creation before a transaction mandate.

EXTEND CLIENT RELATIONSHIPS

Create new diagnostic, advisory and intervention opportunities before and after a transaction.

STRENGTHEN EXIT PREPARATION

Connect management priorities to measurable financial improvements and stronger exit-readiness evidence.

BUILD RECURRING VALUE

Extend client relationships through scoped Execution Support and post-close Operating Intelligence engagements.

SIMPLE ENGAGEMENT PROCESS

Start with One Portfolio Company.

01 Identify — Select a portfolio company or exit-readiness challenge. ›

02 Diagnose — Run the appropriate Value Creation Diagnostic. ›

03 Prioritise — Review the findings and determine the next management action. ›

04 Act — Prepare for exit or establish a more detailed value creation and execution plan.

NO IT INTEGRATION. NO SYSTEM ACCESS. The initial financial assessment can start with existing financial statements.

Bring Us One Portfolio Company or One Exit Challenge.

value-fabric.com/ma-partners

Explore how ValueFabric can strengthen your M&A proposition and create additional value creation opportunities for your Private Equity clients.

One problem. One focused Diagnostic. One clear next action.

DISCUSS AN M&A PARTNERSHIP →

cal.meetergo.com/valuefabric/30-minute-session

Financial impact estimates and exit-readiness findings are hypotheses requiring validation, not guaranteed outcomes. Broader continuous Operating Intelligence capabilities are being developed and validated progressively.