VALUEFABRIC

PE-BACKED & INDEPENDENT LOGISTICS & TRANSPORTATION COMPANIES
CEOs, CFOs & COOs

LOGISTICS & TRANSPORTATION VALUE CREATION DIAGNOSTIC

# Understand where logistics & transportation performance can improve. Know which actions to prioritise.

Identify potential EBITDA, margin, cash, working capital and operational improvements using the financial reports you already have.

**INDICATIVE TRADITIONAL ADVISORY ENGAGEMENTS***

| | |
|---|---|
| Boutique | $20K–$60K |
| Strategic / Big 4 | $75K–$250K |
| Top-Tier | $300K–$800K+ |

**VALUEFABRIC**

**$1,499**

*Logistics & Transportation Value Creation Diagnostic*

PDF REPORT + EXCEL MODEL + 2 EXPERT HOURS INCLUDED

## We are not discounting consulting.

*We are changing the economics of logistics & transportation value creation intelligence.*

**NO IT INTEGRATION. NO SYSTEM ACCESS.**

*Start with your annual report or existing financial statements.*

Additional fleet, transport, customer, route and operational data can be reviewed where available.

## WHAT COULD A LOGISTICS & TRANSPORTATION PERFORMANCE IMPROVEMENT BE WORTH?

**$100M** REVENUE × **+1 pt** EBITDA MARGIN = **$1M** POTENTIAL ANNUAL EBITDA*

## FIVE LOGISTICS & TRANSPORTATION VALUE CREATION PRIORITIES

01 **FLEET & ASSET UTILISATION**

Vehicle utilisation, load factors, empty miles and asset costs.

02 **ROUTE, NETWORK & SERVICE PERFORMANCE**

Route planning, dispatch, delivery reliability and network efficiency.

03 **CUSTOMER, LANE & CONTRACT PROFITABILITY**

Customer margins, lane pricing, fuel, labour and subcontractor costs.

04 **CASH, FREIGHT BILLING & FINANCIAL PLANNING**

Unbilled freight, receivables, cash conversion and forecasts.

05 **BUSINESS VALUE**

EBITDA, working capital, cash generation and exit readiness.

## FOUR STEPS TO ACTION

01 Analyse › **02 Identify** › 03 Prioritise › 04 Roadmap

Financial health, logistics & transportation performance drivers, industry peer benchmarks, improvement opportunities and a recommended **100-Day Action Plan**.

FROM DIAGNOSTIC TO ONGOING SUPPORT

**CFO OFFICE AS A SERVICE →**

**From $2,769/month**

Optional, separately scoped CFO and FP&A support for transport profitability, financial control, working capital, cash flow and performance improvement.

## Discover where your logistics & transportation business can improve.

**REQUEST YOUR LOGISTICS & TRANSPORTATION VALUE CREATION DIAGNOSTIC →**

value-fabric.com

* Advisory price ranges are indicative for broader engagements, not equivalent service scopes. EBITDA illustration is arithmetic only, not a forecast, validated opportunity or guaranteed result. Logistics & transportation operating drivers are assessed to the extent supported by available data. Detailed fleet, route, lane and service-performance analysis may require additional operational data. Additional operational analysis and implementation are separately scoped.