BUSINESS & INDUSTRIAL SERVICES VALUE CREATION DIAGNOSTIC

Understand where service performance can improve. Know which actions to prioritise.

Identify potential EBITDA, margin, cash, working capital and operational improvements using the financial reports you already have.

INDICATIVE TRADITIONAL ADVISORY ENGAGEMENTS*

Boutique	$20K–$60K
Strategic / Big 4	$75K–$250K
Top-Tier	$300K–$800K+

VALUEFABRIC

$1,499

Business & Industrial Services Value Creation Diagnostic

PDF REPORT + EXCEL MODEL + 2 EXPERT HOURS INCLUDED

We are not discounting consulting.

We are changing the economics of service business value creation intelligence.

NO IT INTEGRATION. NO SYSTEM ACCESS.

Start with your annual report or existing financial statements.
Additional contract, workforce and operational data can be reviewed where available.

WHAT COULD A SERVICE BUSINESS PERFORMANCE IMPROVEMENT BE WORTH?

$100M REVENUE × **+1 pt** EBITDA MARGIN = **$1M** POTENTIAL ANNUAL EBITDA*

FIVE SERVICE BUSINESS VALUE CREATION PRIORITIES

01 **SERVICE & CONTRACT PROFITABILITY**
Contract margins, job profitability, pricing and subcontractors.

02 **WORKFORCE & BILLABLE UTILISATION**
Capacity, billable hours, overtime and productivity.

03 **SERVICE DELIVERY & OPERATIONS**
Scheduling, dispatch, work orders and service quality.

04 **CASH, WIP & FINANCIAL CONTROL**
Unbilled revenue, invoicing, receivables and cash conversion.

05 **BUSINESS VALUE**
EBITDA, working capital and exit readiness.

FOUR STEPS TO ACTION

01 Analyse › **02 Identify** › 03 Prioritise › 04 Roadmap

Financial health, service performance drivers, industry peer benchmarks, improvement opportunities and a recommended **100-Day Action Plan**.

FROM DIAGNOSTIC TO ONGOING SUPPORT

CFO OFFICE AS A SERVICE →

From $2,769/month

Optional, separately scoped CFO and FP&A support for contract profitability, financial control, working capital, cash flow and performance improvement.

Discover where your service business can improve.

REQUEST YOUR BUSINESS & INDUSTRIAL SERVICES VALUE CREATION DIAGNOSTIC →

value-fabric.com

* Advisory price ranges are indicative for broader engagements, not equivalent service scopes. EBITDA illustration is arithmetic only, not a forecast, validated opportunity or guaranteed result. Service-business operating drivers are assessed to the extent supported by available data. Additional operational analysis and implementation are separately scoped.