VALUEFABRIC MASTERCLASS

Manufacturing Value Creation
& Manufacturing Operating Intelligence™

One day. One generic manufacturing case. Three signals you may not be connecting.

A manufacturing-specific one-day masterclass for private equity, growth investors, family offices and their investment-backed manufacturing companies.

The masterclass teaches the ValueFabric Detect and Interpret method through one generic manufacturing use case developed from ValueFabric's historical research, manufacturing-performance data and operating patterns.

Participants learn how to connect finance, operations, supply chain, procurement and commercial performance — without exposing confidential company data.

The masterclass leads into the Manufacturing Value Creation Program, where the same method is applied individually to one manufacturing company using its own ERP environment, financial and operational data, KPIs, constraints and value-creation priorities.

THE DAY

Four working sessions using one shared manufacturing case.

Session	Focus	Artefact
1	Manufacturing Business Signal Pattern Intelligence — what is changing, how unusual is it and how urgent is it?	Manufacturing Company Signal Map
2	Higher-Order Manufacturing Signal Relationship Intelligence — what emerges when financial, operational, supply-chain and commercial signals connect?	Connected Throughput and Constraint Map
3	Manufacturing Intervention Outcome Learning — which intervention is most likely to create value, and which can realistically be executed?	Manufacturing Intervention Prioritisation Matrix
4	Decisions Architecture & Verified Outcome Evidence — turning connected signals into owned action and measurable value	—

Participants leave with three first-pass artefacts developed through the generic manufacturing case — not notes.

The masterclass teaches the method. Company-specific diagnostics, decisions, execution and outcome measurement begin in the Manufacturing Value Creation Program.

THE GENERIC MANUFACTURING CASE

The masterclass uses one representative investment-backed manufacturing company operating in an ERP environment.

Participants work with connected movements across areas such as:

- demand and forecast accuracy
- production-plan adherence
- throughput and operating constraints
- inventory and work in progress
- supplier and material availability
- quality, scrap and rework
- premium freight
- product and customer mix
- gross margin
- working capital and cash conversion

The case is informed by ValueFabric's historical research, manufacturing-performance patterns and diagnostic logic, combined with the ValueFabric Manufacturing Operating Intelligence™ operating model.

No participant is required to provide or disclose confidential company data.

Learn the method on a generic manufacturing case.

Apply it to your own company in the Value Creation Program.

THE KPI THAT CONNECTS FINANCE AND OPERATIONS

Traditional performance management often optimises financial and operational KPIs independently.

Manufacturing Operating Intelligence™ connects them.

Throughput is used as the integrating operating lens connecting:

> **Demand → Capacity → Production → Constraints → Inventory → Delivery → Margin → Cash**

The objective is not simply to maximise production output.

The objective is to understand how the manufacturing system converts customer demand, materials, labour, assets and capital into sustainable:

- EBITDA
- gross and contribution margin
- cash flow
- working capital
- inventory turns
- forecast accuracy
- retained earnings
- enterprise value

WHERE THE AI WORKS

The intelligence performs practical jobs that manufacturing and finance teams recognise:

- detecting abnormal, persistent and urgent Business Signals
- connecting financial, operational, supply-chain and commercial signals
- identifying performance trajectories no individual KPI reveals
- distinguishing symptoms from connected root causes
- comparing interventions under relevant operating conditions
- connecting operational actions to expected EBITDA, cash and working-capital outcomes
- learning from verified Performance Outcomes

The masterclass applies the ValueFabric methodology and three intelligence lenses as practical executive decision disciplines available today.

The corresponding algorithmic systems are on the ValueFabric product roadmap.

Static intelligence describes what happened.

Adaptive intelligence improves because of what happened.

POWERED BY TWO COMPLEMENTARY DISCIPLINES

VALUEFABRIC — OPERATING INTELLIGENCE

ValueFabric connects Business Signals, Operating Intelligence, Decisions Architecture, Execution Support and verified Performance Outcomes.

It helps leadership identify emerging risks, prioritise interventions and determine whether measurable manufacturing value was created.

CONTINUOUS FP&A — THE FINANCIAL LAYER

A continuous FP&A environment connects financial modelling, planning, forecasting, consolidation and reporting within one continuous financial-management environment.

It provides the financial foundation that enables finance to respond at the speed of manufacturing operations. ValueFabric is FP&A-vendor-neutral and integrates with the company's existing or preferred FP&A environment.

TOGETHER

Manufacturing Operating Intelligence™ creates a connected decision environment where:

Intelligence leads to action.

Action improves throughput and operational performance.

Improved performance creates measurable EBITDA, cash and enterprise value.

FACULTY

Each masterclass is led by the ValueFabric Founding Faculty and, where relevant, strengthened by selected ownership, manufacturing, ERP, FP&A, supply-chain, procurement and operational experts from the ValueFabric Tier 1 network.

FOUNDING FACULTY

- Jeffrey Van der Eijk
- Robert Nürnberger
- Chris Young

Relevant featured faculty and guest experts are configured around the cohort profile and manufacturing case.

One Core Faculty. Expertise Configured Around the Manufacturing Company.

THE CASH AND INVENTORY SIGNAL

Of the signals participants learn to recognise, the cash line moves first and forgives least.

You can hit every EBITDA target and still run out of cash.

A manufacturing company can remain close to its EBITDA plan while:

- inventory absorbs liquidity
- work in progress increases
- premium freight rises
- receivables age
- supplier payments become more urgent
- capital expenditure continues
- production inefficiencies consume cash

Any participant who recognises their own company in that trajectory can request a complimentary two-hour 13-Week Liquidity Working Session, separate from the Masterclass and Program track.

FORMAT AND INVESTMENT

Element	Detail
Duration	One day, 09:00–17:00
Delivery	Live online, open enrolment · or private in-company, on location
Group	Maximum 20 participants per session
Case	One generic manufacturing case based on ValueFabric research and manufacturing-performance patterns
Preparation	Short executive intake covering role, ownership lens, manufacturing context and ERP environment
Masterclass	**€1,450 per participant · online**
Team of 3+	**€1,150 per participant · online**
In-company	**From €18,000 · up to 16 participants · on location**

The full Masterclass fee is credited against the Manufacturing Value Creation Program for any firm or company that proceeds within 90 days.

START HERE

Not another AI course.

Not another ERP training.

One day inside a practical operating system for manufacturing value creation.

Detect and interpret in one day.

Decide, execute, measure and prove in twelve weeks.

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VALUEFABRIC AG

MANUFACTURING OPERATING INTELLIGENCE™