

Healthcare Value Creation & Healthcare Operating Intelligence™

Detect earlier. Connect finance and operations. Execute faster. Prove value over time.

An individual 10–12-week engagement for one investment-backed healthcare company.

The Program applies the ValueFabric Operating Intelligence methodology and Continuous FP&A capabilities directly to the company's own:

- clinical and financial systems environment
- financial and operational data
- sites and care-delivery model
- workforce, supply and procurement information
- revenue-cycle and working-capital position
- KPIs and baselines
- constraints and interventions
- investment thesis
- ownership endpoint

Unlike the Masterclass, which uses one generic healthcare case, the Program is built entirely around the participating company's real situation and data. It follows the structure, ownership lenses, capability journey, faculty model and commercial architecture of the locked ValueFabric Executive Program.

WHY THE PROGRAM EXISTS

Healthcare value creation can no longer depend primarily on financial engineering, isolated cost reduction, temporary procurement savings or disconnected technology initiatives.

Healthcare companies already have significant data in EHR, ERP, scheduling systems, revenue-cycle systems, data warehouses and operational reports.

The challenge is connecting that information to:

Business Signals → Operating Intelligence → Decisions Architecture → Execution Support → Performance Outcomes

The Program helps investors and healthcare leadership teams determine:

- where healthcare performance is weakening
- which sites, services, payers or patient pathways require attention
- which constraints are limiting capacity, margin and cash
- where revenue-cycle and working-capital pressure are developing
- which operational and financial signals are connected
- which intervention is most likely to create value
- how interventions should be prioritised and sequenced
- where AI, automation and Continuous FP&A can create measurable impact
- how clinical systems, finance, operations and data ownership should work together
- whether the expected value was actually created

THE PROGRAM

The engagement follows three phases.

Phase 1 — Detect and Interpret

Understand where healthcare risk and value-creation potential are developing.

Phase 2 — Decide and Execute

Translate Operating Intelligence into prioritised interventions, accountable ownership and a 100-day execution plan.

Phase 3 — Measure and Prove

Compare expected and actual outcomes, assess attribution confidence and build defensible evidence for the ownership endpoint.

TEN CAPABILITY DOMAINS

	Program domain	Key output
1	Healthcare Value Creation Economics and AI	Investment Thesis-to-Healthcare Signal Map
2	Healthcare Business Signal Pattern Intelligence	Healthcare Company Signal Map
3	Healthcare EBITDA and Margin Quality	Healthcare EBITDA and Margin Quality Bridge
4	Revenue Cycle, Working Capital and Capital Resilience	Revenue Cycle and Cash Early-Warning Map
5	Demand, Referral and Revenue Quality	Demand, Referral and Revenue Quality Map
6	Healthcare Intervention Outcome Learning	Healthcare Intervention Prioritisation Matrix
7	Higher-Order Healthcare Signal Relationship Intelligence	Connected Capacity and Constraint Map
8A	Buy-and-Build and Post-Merger Healthcare Integration	Healthcare Integration Intelligence Blueprint
8B	Minority Ownership Healthcare Value Creation	Influence and Intervention Rights Map
9	Decisions Architecture, Continuous FP&A and Execution Support	100-Day Healthcare Decision and Execution Architecture
10	Verified Performance Outcomes and Endpoint Readiness	Verified Healthcare Value Creation and Evidence Pack

WHAT THE ENGAGEMENT PRODUCES

The work resolves into five executive outcomes.

1. Healthcare Signal Architecture

Built from:

- Investment Thesis-to-Healthcare Signal Map
- Healthcare Company Signal Map
- Demand, Referral and Revenue Quality Map
- Connected Capacity and Constraint Map

2. Financial Value and Resilience Case

Built from:

- Healthcare EBITDA and Margin Quality Bridge
- Revenue Cycle and Cash Early-Warning Map

3. Intervention and Execution Plan

Built from:

- Healthcare Intervention Prioritisation Matrix
- 100-Day Healthcare Decision and Execution Architecture
- Clinical Systems and AI Execution Deployment Plan

4. Ownership-Specific Blueprint

Built from either:

- Buy-and-Build Healthcare Integration Intelligence Blueprint

or:

- Influence and Intervention Rights Map

5. Verified Healthcare Value Case

Built from:

- Verified Healthcare Value Creation and Evidence Pack
- Healthcare Operating Intelligence Roadmap
- applied healthcare capstone

THE THREE INTELLIGENCE LENSES

Business Signal Pattern Intelligence

What is changing, how unusual is it and how urgent has the signal become?

Intervention Outcome Learning

Which intervention worked, under which conditions, with what impact and what should happen next?

Higher-Order Signal Relationship Intelligence

What new risk or opportunity emerges when healthcare signals, sequences and patterns are connected?

These are applied today as practical executive decision lenses.

The corresponding algorithmic layers are part of the ValueFabric platform roadmap.

POWERED BY VALUEFABRIC

ValueFabric — Operating Intelligence

Connects:

- company context
- Business Signals
- connected patterns
- decisions
- interventions
- execution
- KPI movements
- financial outcomes
- verified learning

Continuous FP&A — the financial layer

Connects:

- financial modelling
- planning
- forecasting
- consolidation
- reporting
- performance management

ValueFabric is FP&A-vendor-neutral and integrates with the company's existing or preferred FP&A environment.

Together

The Program connects the company's existing clinical and financial systems environment to a governed decision and outcome architecture.

Clinical and financial systems provide the data.

The Continuous FP&A layer creates the continuous financial-management environment.

ValueFabric connects signals, decisions, execution and verified outcomes.

Management and clinical teams create the value.

THE APPLIED HEALTHCARE CAPSTONE

The final capstone is not a general AI strategy presentation.

It is a decision-ready healthcare value-creation case built from the company's own data.

It includes:

- investment thesis and downside risks
- EBITDA and margin quality
- revenue cycle, working capital and liquidity
- priority Healthcare Business Signals

- connected capacity and constraint analysis
- prioritised intervention portfolio
- 100-Day Decisions Architecture
- clinical-systems and execution requirements
- measurement and attribution architecture
- ownership-endpoint readiness plan

OWNERSHIP LENSES

The Program is applied through one of three ownership realities:

Control ownership

Private equity and majority ownership, focused on EBITDA, cash conversion, leverage, MOIC, IRR and exit readiness.

Minority ownership

Growth and venture ownership, focused on contribution margin, burn, runway, capacity scalability and next-round readiness.

Permanent ownership

Family offices and direct holdings, focused on cash yield, resilience, retained earnings, capital preservation and long-term competitiveness.

FACULTY

The Program retains the existing ValueFabric faculty structure.

Founding Faculty

- Jeffrey Van der Eijk
- Robert Nürnberger
- Chris Young

Featured Executive Faculty

- Raman Julka
- Dr. Alexis Owtscharov
- Johanna von Herman
- Narendra Cherlopalli
- Dr. Mark Eger

Guest Experts

- Carsten Wittmann
- Eric Mouilleron
- Frank Petermann
- Nitin Madan

Selected healthcare, clinical-operations, EHR, revenue-cycle, FP&A and operational experts are added according to the company’s sector, operating model and value-creation priorities.

One Core Faculty. Expertise Configured Around the Healthcare Company.

FORMAT AND INVESTMENT

Element	Detail
Model	Individual engagement delivered per healthcare company
Duration	Typically 10–12 weeks
Data	The company’s own clinical, financial, operational and revenue-cycle data
Delivery	ValueFabric-led, with selected experts where relevant
Confidentiality	One company, one engagement
One company	From €45,000
Five companies	From €175,000 — €35,000 per company
Ten companies	From €300,000 — €30,000 per company

The Healthcare Masterclass and Healthcare Value Creation Program, including the methodology, curriculum and associated artefacts, are proprietary to ValueFabric AG.

Element	Detail
Portfolio-wide	On request

Continuous FP&A implementation, licensing and broader technical rollout are scoped separately where applicable.
The full Healthcare Masterclass fee is credited against the Program when the firm proceeds within 90 days.

FOUNDING PARTNERSHIP

The first engagements are founding partnerships.

Founding partners help shape:

- healthcare signal definitions
- KPI architecture
- intervention taxonomy
- decision logic
- evidence standards
- platform capabilities

Their verified outcomes may contribute to the intelligence base, subject to governance, consent and confidentiality.

Client-owned data remains client-owned.

Participation in shared benchmarking, learning or Cross-Company Intelligence is opt-in.

START HERE

Not bespoke consulting.

Not a generic course.

Not another EHR implementation project.

A practical healthcare value-creation engagement that connects:

**Clinical and Financial Data → Business Signals → Operating Intelligence → Decisions
Architecture → Execution Support → Performance Outcomes**

Detect earlier.

Connect finance and operations.

Decide better.

Execute faster.

Measure rigorously.

Learn continuously.

Prove value at the ownership endpoint.

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VALUEFABRIC AG

HEALTHCARE OPERATING INTELLIGENCE™