

Healthcare Value Creation & Healthcare Operating Intelligence™

One day. One generic healthcare case. Three signals you may not be connecting.

A healthcare-specific one-day masterclass for private equity, growth investors, family offices and their investment-backed healthcare companies.

The masterclass teaches the ValueFabric Detect and Interpret method through one generic healthcare use case developed from ValueFabric's historical research, healthcare-performance data and operating patterns.

Participants learn how to connect finance, clinical operations, capacity, workforce and revenue-cycle performance — without exposing confidential company data.

The masterclass leads into the Healthcare Value Creation Program, where the same method is applied individually to one healthcare company using its own clinical and financial systems environment, financial and operational data, KPIs, constraints and value-creation priorities.

THE DAY

Four working sessions using one shared healthcare case.

Session	Focus	Artefact
1	Healthcare Business Signal Pattern Intelligence — what is changing, how unusual is it and how urgent is it?	Healthcare Company Signal Map
2	Higher-Order Healthcare Signal Relationship Intelligence — what emerges when financial, operational, clinical and commercial signals connect?	Connected Capacity and Constraint Map
3	Healthcare Intervention Outcome Learning — which intervention is most likely to create value, and which can realistically be executed?	Healthcare Intervention Prioritisation Matrix
4	Decisions Architecture & Verified Outcome Evidence — turning connected signals into owned action and measurable value	—

Participants leave with three first-pass artefacts developed through the generic healthcare case — not notes.

The masterclass teaches the method. Company-specific diagnostics, decisions, execution and outcome measurement begin in the Healthcare Value Creation Program.

THE GENERIC HEALTHCARE CASE

The masterclass uses one representative investment-backed healthcare company operating in a clinical and financial systems environment.

Participants work with connected movements across areas such as:

- referral and admission demand
- schedule and capacity-plan adherence
- patient flow and operating constraints
- unbilled revenue and care in progress
- workforce and clinical-staff availability
- clinical quality, complications and readmissions
- agency and locum premium cost

- service-line and payer mix
- contribution margin
- working capital and cash conversion

The case is informed by ValueFabric's historical research, healthcare-performance patterns and diagnostic logic, combined with the ValueFabric Healthcare Operating Intelligence™ operating model.

No participant is required to provide or disclose confidential company data.

Learn the method on a generic healthcare case.

Apply it to your own company in the Value Creation Program.

THE KPI THAT CONNECTS FINANCE AND OPERATIONS

Traditional performance management often optimises financial and operational KPIs independently.

Healthcare Operating Intelligence™ connects them.

Capacity utilisation is used as the integrating operating lens connecting:

Demand → Capacity → Care Delivery → Constraints → Utilisation → Reimbursement → Margin → Cash

The objective is not simply to maximise activity.

The objective is to understand how the healthcare system converts patient demand, clinical capacity, workforce, assets and capital into sustainable:

- EBITDA
- contribution and service-line margin
- cash flow
- working capital
- capacity utilisation
- forecast accuracy
- retained earnings
- enterprise value

WHERE THE AI WORKS

The intelligence performs practical jobs that clinical, operational and finance teams recognise:

- detecting abnormal, persistent and urgent Business Signals
- connecting financial, operational, clinical and commercial signals
- identifying performance trajectories no individual KPI reveals
- distinguishing symptoms from connected root causes
- comparing interventions under relevant operating conditions
- connecting operational actions to expected EBITDA, cash and working-capital outcomes
- learning from verified Performance Outcomes

The masterclass applies the ValueFabric methodology and three intelligence lenses as practical executive decision disciplines available today.

The corresponding algorithmic systems are on the ValueFabric product roadmap.

Static intelligence describes what happened.

Adaptive intelligence improves because of what happened.

POWERED BY TWO COMPLEMENTARY DISCIPLINES

VALUEFABRIC — OPERATING INTELLIGENCE

ValueFabric connects Business Signals, Operating Intelligence, Decisions Architecture, Execution Support and verified Performance Outcomes.

It helps leadership identify emerging risks, prioritise interventions and determine whether measurable healthcare value was created.

CONTINUOUS FP&A — THE FINANCIAL LAYER

A continuous FP&A environment connects financial modelling, planning, forecasting, consolidation and reporting within one continuous financial-management environment.

It provides the financial foundation that enables finance to respond at the speed of healthcare operations. ValueFabric is FP&A-vendor-neutral and integrates with the company's existing or preferred FP&A environment.

TOGETHER

Healthcare Operating Intelligence™ creates a connected decision environment where:

Intelligence leads to action.

Action improves capacity utilisation and operational performance.

Improved performance creates measurable EBITDA, cash and enterprise value.

FACULTY

Each masterclass is led by the ValueFabric Founding Faculty and, where relevant, strengthened by selected ownership, healthcare, clinical-operations, EHR, revenue-cycle, FP&A and operational experts from the ValueFabric Tier 1 network.

FOUNDING FACULTY

- Jeffrey Van der Eijk
- Robert Nürnberger
- Chris Young

Relevant featured faculty and guest experts are configured around the cohort profile and healthcare case.

One Core Faculty. Expertise Configured Around the Healthcare Company.

THE CASH AND REVENUE-CYCLE SIGNAL

Of the signals participants learn to recognise, the cash line moves first and forgives least.

You can hit every EBITDA target and still run out of cash.

A healthcare company can remain close to its EBITDA plan while:

- unbilled revenue absorbs liquidity
- care in progress and coding backlog increase
- agency and locum premium cost rises
- receivables and payer settlements age
- supplier and payroll obligations become more urgent
- capital expenditure on equipment and estate continues
- operational and clinical inefficiencies consume cash

Any participant who recognises their own company in that trajectory can request a complimentary two-hour 13-Week Liquidity Working Session, separate from the Masterclass and Program track.

FORMAT AND INVESTMENT

Element	Detail
Duration	One day, 09:00–17:00
Delivery	Live online, open enrolment · or private in-company, on location
Group	Maximum 20 participants per session
Case	One generic healthcare case based on ValueFabric research and healthcare-performance patterns
Preparation	Short executive intake covering role, ownership lens, healthcare context and clinical and financial systems environment
Masterclass	€1,450 per participant · online
Team of 3+	€1,150 per participant · online
In-company	From €18,000 · up to 16 participants · on location

The full Masterclass fee is credited against the Healthcare Value Creation Program for any firm or company that proceeds within 90 days.

START HERE

Not another AI course.

Not another EHR training.

One day inside a practical operating system for healthcare value creation.

Detect and interpret in one day.

Decide, execute, measure and prove in twelve weeks.

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HEALTHCARE OPERATING INTELLIGENCE™